



**Adam Winter, President
Swiftec IT, Inc.**

Industry: *Technology Professionals*

Business Description: *Swiftec IT, Inc provides rapid response computer services for your company's evolving technology needs. Specializing in computers, networks, security, wireless, public access wireless and web sites, and offer a full range of IT services.*

What are the areas of growth and change in your firm for 2007?

Done right, technology should seamlessly integrate with and improve your business processes. Small businesses, in particular, spend an inordinate amount of time/money piecing together independent applications. Swiftec IT has successfully developed scalable solutions that offer measurable results. Our areas of focus include:

- 1) **Systems Support:** Swiftec IT monitors and proactively maintains your network.
- 2) **Web Presence:** Swiftec IT assists with the design, development, implementation and promotion of your website.
- 3) **Remote Access:** Swiftec IT provides your team with secure remote access.
- 4) **Wireless Access:** Swiftec IT provides connectivity anywhere in your facilities.

5) **Public Access Wireless:** Swiftec IT provides public access wireless solutions so you can offer Internet service to others (i.e. hotels, café, schools, etc).

6) **Security:** Swiftec IT ensures your data is secure against viruses (anti-virus software), intruders (firewalls) and data loss (remote backups).

In your view, what are the major factors and issues that will affect the local economy?

The local economy is dependent upon the success of small-medium sized businesses. In an age of superstores and warehouse chains, we recognize the importance of supporting independent operators. Swiftec IT is recognized for its ability to clearly define and support clients' needs by leveraging solutions to fit those needs.

What is your firm's forecast for 2007?

The next wave of technology has arrived. Driven by a deluge of new processors from Intel and AMD, a significant new operating system from Microsoft (Vista), and the introduction of true high speed connectivity from Verizon (FIOS), customers will be able to connect to the Internet 50 times faster than just a few years ago. The rapidity and volume of change is overwhelming to small business owners. Swiftec IT works with you to plan for equipment updates in order to minimize the impact to your budget.

A testament to our superior service is that the majority of Swiftec IT's growth is sourced from referrals. If you would like to see how technology can be leveraged for your business, contact us for a no-obligation assessment of your technology environment.



**292 Main Street, Suite G1
Northborough, MA 01532
508-393-3090 • www.SwiftecIT.com**